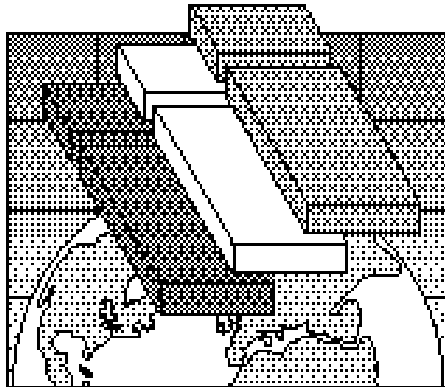


## 1999 ACQUISITION RESEARCH SYMPOSIUM

# Call for Papers

**"Acquisition Reform – A Revolution in Business Affairs"**  
(Special Focus: Civil/Military Integration)

Sponsored by the  
Deputy Under Secretary of  
Defense for Acquisition  
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Co-hosted by the  
Defense Systems  
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National Contract  
Management Association  
(NCMA), Washington, D.C.  
Chapter

DOUBLETREE HOTEL • ROCKVILLE, MARYLAND • JUNE 21-23, 1999

### THE CALL

Researchers, both national and international, interested in or involved with acquisition are invited to submit papers for the *1999 Acquisition Research Symposium*. We encourage your participation and welcome your contribution to the success of this Symposium.

The primary purpose for the Symposium is to develop candid, open discussions among government, industry, academe, and international communities of interest regarding major concepts, policy, issues, and procedures of concern to the acquisition community. Secondly, the Symposium provides a dynamic forum for the discussion of recent research efforts and major thrusts, such as *Civil/Military Integration*, in the field of acquisition management.

### TOPIC AREAS

- **Acquisition Reform Successes/Lessons Learned**
- **Business Process Reengineering/Benchmarking**
- **Commercial Applications in Government**
- **Competitive Acquisition Strategies**
- **Cost and Resource Management**
- **Federal Acquisition and the Political Process**
- **Industrial Base/Civil/Military Integration**
- **International Acquisition Issues**
- **Leveraging Technology in Acquisition**
- **Management Decision/Information Support Tools**
- **Organization and Cultural Change**
- **Outsourcing and Privatization**

### PAPER GUIDELINES

Please submit **3** camera-ready copies of your research paper *NLT February 26, 1999. Submit to: Joan L. Sable, DSMC Program Chair, ARS 99, 9820 Belvoir Road, Suite 3, Fort Belvoir, Va. 22060-5565 or E-mail to [ars99@dsmc.dsm.mil](mailto:ars99@dsmc.dsm.mil). If you have questions, please call (703) 805-5406 or DSN 655-5406.*

Include a separate page with author name, address, pertinent contact information, the title of the research paper, and identification of a topic area.

The *1999 ARS Book of Proceedings* will be prepared in a CD-ROM format. Therefore, all research papers **MUST** be saved to a 3.5" disk using one of the following formats and guidelines:

#### Formats

1. DOC Save your paper in Microsoft Word 97.
2. PDF Save your paper using Portable Document Format.
3. RTF Save your paper using Rich Text Format. (Provide graphics files in original format, i.e., powerpoint.ppt as well.)

#### Guidelines

1. Use 1-inch top, bottom, and side margins.
2. Center article title at the top of the first page.
3. Center name(s) of author(s) under title.

4. Center company or business name of author(s) under name(s) of author(s).
5. Format the rest of the paper as two text columns of equal width.
6. Graphics and/or charts can either be whole page, half page, or quarter page.
7. The font, font style, and font size should be Times New Roman, Regular, Size 12.
8. Include in your paper a one-page **abstract** that includes a concise statement of the problem/research question and the scope and method of your approach. The rest of the paper should have the following: *Introduction, Body of the Paper, Conclusions, and References/End-notes.*
9. Limit your paper to **15 pages**.